

Partner Saves \$3.45 Million on Drug Product Purchase with RxSource Clinical Services

Maximizing Cost Savings for a Partner in Need

The Brief

A partner approached RxSource Clinical Services for assistance in purchasing 500 units of a commercial drug product.

The partner had previously supplied sample quantities of the product from the US.

Now that larger quantities would be needed, we suggested alternative liveries, as we were certain there was a more cost-effective option available.

While we had already been awarded the project for the US supply, we provided the customer with a market assessment comparing US/CAN sourcing options.

The Proposal

Market Assessment

Market of Origin	Expiry	Lead Time	Unit Cost (USD)	Total Cost (USD)
USA	Jun-25	5 weeks	\$12,750	\$6,375,000
Canada	Apr-25	4 weeks	\$5,850	\$2,925,000

The Outcome



Market Assessment

RxSource Clinical Services provided a market assessment comparing US and Canadian sourcing options.



Cost Saving

The partner was able to save \$3.45 million by choosing the Canadian option.



Importer of Record

RxSource Clinical Services acted as Importer of Record and ensured a smooth importation and delivery of the product to its ultimate US destination.

The Conclusion

In conclusion, the Canadian Supply case study highlights the value that RxSource brings to its clients. By suggesting alternative sourcing options and conducting a thorough market assessment, RxSource was able to help their client save a significant amount of money. Through its expertise in the clinical trial supply chain, RxSource successfully delivered the product within the agreed timelines, making it a successful project for both parties involved.